



# State of West Virginia Agency Master Agreement

CORRECT ORDER NUMBER MUST  
APPEAR ON ALL PACKAGES,  
INVOICES, AND SHIPPING PAPERS.  
QUESTIONS CONCERNING THIS  
ORDER SHOULD BE DIRECTED TO  
THE DEPARTMENT CONTACT.

Order Date: 2023-05-25

<b>Order Number:</b> AMA 1300 1300 STO2300000008 1	<b>Procurement Folder:</b> 1183754
<b>Document Name:</b> Banking-Depository Services	<b>Reason for Modification:</b>
<b>Document Description:</b> Banking-Depository Services	
<b>Procurement Type:</b> Agency Master Agreement	
<b>Buyer Name:</b> Shelly Murray	
<b>Telephone:</b> (304) 341-7089	
<b>Email:</b> shelly.murray@wvsto.com	
<b>Shipping Method:</b> Vendor	<b>Effective Start Date:</b> 2024-01-01
<b>Free on Board:</b> FOB Dest, Freight Prepaid	<b>Effective End Date:</b> 2026-12-31

VENDOR	DEPARTMENT CONTACT																				
<b>Vendor Customer Code:</b> 000000213792 TRUIST BANK 300 SUMMERS ST  CHARLESTON WV 25301-1624 US <b>Vendor Contact Phone:</b> 304-348-7078 <b>Extension:</b>  <b>Discount Details:</b> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 5px;"> <thead> <tr> <th></th> <th style="text-align: center;">Discount Allowed</th> <th style="text-align: center;">Discount Percentage</th> <th style="text-align: center;">Discount Days</th> </tr> </thead> <tbody> <tr> <td>#1</td> <td style="text-align: center;">No</td> <td style="text-align: center;">0.0000</td> <td style="text-align: center;">0</td> </tr> <tr> <td>#2</td> <td style="text-align: center;">No</td> <td></td> <td></td> </tr> <tr> <td>#3</td> <td style="text-align: center;">No</td> <td></td> <td></td> </tr> <tr> <td>#4</td> <td style="text-align: center;">No</td> <td></td> <td></td> </tr> </tbody> </table>		Discount Allowed	Discount Percentage	Discount Days	#1	No	0.0000	0	#2	No			#3	No			#4	No			<b>Requestor Name:</b> Shelly Murray <b>Requestor Phone:</b> (304) 341-7089 <b>Requestor Email:</b> shelly.murray@wvsto.com
	Discount Allowed	Discount Percentage	Discount Days																		
#1	No	0.0000	0																		
#2	No																				
#3	No																				
#4	No																				

INVOICE TO	SHIP TO
WEST VIRGINIA STATE TREASURERS OFFICE  322 70TH ST SE  CHARLESTON WV 25304  US	WEST VIRGINIA STATE TREASURERS OFFICE  322 70TH ST SE  CHARLESTON WV 25304  US

<b>Total Order Amount:</b>	Open End
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**DEPARTMENT AUTHORIZED SIGNATURE**

**DATE:**

**ELECTRONIC SIGNATURE ON FILE**

**Extended Description:**

The vendor, Truist Bank, agrees to enter with the West Virginia State Treasurer's Office, Cash Management Division, into an open end contract agreement to provide certain Banking & Depository Services per the specifications, terms and conditions, bid requirements, addendum no, 1 dated 3/28/2023, and the vendor's proposal dated 4/18/2023 incorporated herein by reference and made a part of hereof.

Effective dates of contract: January 1, 2024 through December 31, 2026

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	84120000			EA	\$0.000000.00
	<b>Service From</b>	<b>Service To</b>			<b>Service Contract Amount</b>
				0.00	

**Commodity Line Description:** Banking and investment - Equipment Related Purchase

**Extended Description:**

PLEASE SEE ATTACHED COST SHEET

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
2	84120000				\$0.000000.00
	<b>Service From</b>	<b>Service To</b>			<b>Service Contract Amount</b>
				0.00	

**Commodity Line Description:** Banking and investment

**Extended Description:**

PLEASE SEE ATTACHED COST SHEET

	Document Phase	Document Description	Page
STO2300000008	Final	Banking-Depository Services	3

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

**STATE OF WEST VIRGINIA  
ADDENDUM TO VENDOR'S STANDARD CONTRACTUAL FORMS**

State Agency, Board, or Commission (the "State"): WV State Treasurer's Office

Vendor: Truist Bank

Contract/Lease Number ("Contract"):

Commodity/Service: Banking Services

The State and the Vendor are entering into the Contract identified above. The Vendor desires to incorporate one or more forms it created into the Contract. Vendor's form(s), however, include(s) one or more contractual terms and conditions that the State cannot or will not accept. In consideration for the State's incorporating Vendor's form(s) into the Contract, the Vendor enters into this Addendum which specifically eliminates or alters the legal enforceability of certain terms and conditions contained in Vendor's form(s). Therefore, on the date shown below each signature line, the parties agree to the following contractual terms and conditions in this Addendum are dominate over any competing terms made a part of the Contract:

1. **ORDER OF PRECEDENCE:** This Addendum modifies and supersedes anything contained on Vendor's form(s) whether or not they are submitted before or after the signing of this Addendum. **IN THE EVENT OF ANY CONFLICT BETWEEN VENDOR'S FORM(S) AND THIS ADDENDUM, THIS ADDENDUM SHALL CONTROL.**

2. **PAYMENT** – Payments for goods/services will be made in arrears only upon receipt of a proper invoice, detailing the goods/services provided or receipt of the goods/services, whichever is later. Notwithstanding the foregoing, payments for software licenses, subscriptions, or maintenance may be paid annually in advance.

Any language imposing any interest or charges due to late payment is deleted.

3. **FISCAL YEAR FUNDING** – Performance of this Contract is contingent upon funds being appropriated by the WV Legislature or otherwise being available for this Contract. In the event funds are not appropriated or otherwise available, the Contract becomes of no effect and is null and void after June 30 of the current fiscal year. If that occurs, the State may notify the Vendor that an alternative source of funding has been obtained and thereby avoid the automatic termination. Non-appropriation or non-funding shall not be considered an event of default.

4. **RIGHT TO TERMINATE** – The State reserves the right to terminate this Contract upon thirty (30) days written notice to the Vendor. If this right is exercised, the State agrees to pay the Vendor only for all undisputed services rendered or goods received before the termination's effective date. All provisions are deleted that seek to require the State to (1) compensate Vendor, in whole or in part, for lost profit, (2) pay a termination fee, or (3) pay liquidated damages if the Contract is terminated early.

Any language seeking to accelerate payments in the event of Contract termination, default, or non-funding is hereby deleted.

5. **DISPUTES** – Any language binding the State to any arbitration or to the decision of any arbitration board, commission, panel or other entity is deleted; as is any requirement to waive a jury trial.

Any language requiring or permitting disputes under this Contract to be resolved in the courts of any state other than the State of West Virginia is deleted. All legal actions for damages brought by Vendor against the State shall be brought in the West Virginia Claims Commission. Other causes of action must be brought in the West Virginia court authorized by statute to exercise jurisdiction over it.

Any language requiring the State to agree to, or be subject to, any form of equitable relief not authorized by the Constitution or laws of State of West Virginia is deleted.

6. **FEES OR COSTS:** Any language obligating the State to pay costs of collection, court costs, or attorney's fees, unless ordered by a court of competent jurisdiction is deleted.

7. **GOVERNING LAW** – Any language requiring the application of the law of any state other than the State of West Virginia in interpreting or enforcing the Contract is deleted. The Contract shall be governed by the laws of the State of West Virginia.

8. **RISK SHIFTING** – Any provision requiring the State to bear the costs of all or a majority of business/legal risks associated with this Contract, to indemnify the Vendor, or hold the Vendor or a third party harmless for any act or omission is hereby deleted.

9. **LIMITING LIABILITY** – Any language limiting the Vendor's liability for direct damages to person or property is deleted.

10. **TAXES** – Any provisions requiring the State to pay Federal, State or local taxes or file tax returns or reports on behalf of Vendor are deleted. The State will, upon request, provide a tax exempt certificate to confirm its tax exempt status.

11. **NO WAIVER** – Any provision requiring the State to waive any rights, claims or defenses is hereby deleted.

12. **STATUTE OF LIMITATIONS** – Any clauses limiting the time in which the State may bring suit against the Vendor or any other third party are deleted.
13. **ASSIGNMENT** – The Vendor agrees not to assign the Contract to any person or entity without the State’s prior written consent, which will not be unreasonably delayed or denied. The State reserves the right to assign this Contract to another State agency, board or commission upon thirty (30) days written notice to the Vendor. These restrictions do not apply to the payments made by the State. Any assignment will not become effective and binding upon the State until the State is notified of the assignment, and the State and Vendor execute a change order to the Contract.
14. **RENEWAL** – Any language that seeks to automatically renew, modify, or extend the Contract beyond the initial term or automatically continue the Contract period from term to term is deleted. The Contract may be renewed or continued only upon mutual written agreement of the Parties.
15. **INSURANCE** – Any provision requiring the State to maintain any type of insurance for either its or the Vendor’s benefit is deleted.
16. **RIGHT TO REPOSSESSION NOTICE** – Any provision for repossession of equipment without notice is hereby deleted. However, the State does recognize a right of repossession with notice.
17. **DELIVERY** – All deliveries under the Contract will be FOB destination unless the State expressly and knowingly agrees otherwise. Any contrary delivery terms are hereby deleted.
18. **CONFIDENTIALITY** – Any provisions regarding confidential treatment or non-disclosure of the terms and conditions of the Contract are hereby deleted. State contracts are public records under the West Virginia Freedom of Information Act (“FOIA”) (W. Va. Code §29B-a-1, et seq.) and public procurement laws. This Contract and other public records may be disclosed without notice to the vendor at the State’s sole discretion.  
  
Any provisions regarding confidentiality or non-disclosure related to contract performance are only effective to the extent they are consistent with FOIA and incorporated into the Contract through a separately approved and signed non-disclosure agreement.
19. **THIRD-PARTY SOFTWARE** – If this Contract contemplates or requires the use of third-party software, the vendor represents that none of the mandatory click-through, unsigned, or web-linked terms and conditions presented or required before using such third-party software conflict with any term of this Addendum or that it has the authority to modify such third-party software’s terms and conditions to be subordinate to this Addendum. The Vendor shall indemnify and defend the State against all claims resulting from an assertion that such third-party terms and conditions are not in accord with, or subordinate to, this Addendum.
20. **AMENDMENTS** – The parties agree that all amendments, modifications, alterations or changes to the Contract shall be by mutual agreement, in writing, and signed by both parties. Any language to the contrary is deleted.

Notwithstanding the foregoing, this Addendum can only be amended by (1) identifying the alterations to this form by using *Italics* to identify language being added and ~~strikethrough~~ for language being deleted (do not use track-changes) and (2) having the Office of the West Virginia Attorney General’s authorized representative expressly agree to and knowingly approve those alterations.

State: \_\_\_\_\_  
By: \_\_\_\_\_  
Printed Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

Vendor: Truist Bank  
By: Michael Holtsclaw  
Printed Name: Michael Holtsclaw  
Title: Senior Vice President  
Date: May 23, 2023



# The West Virginia State Treasurer's Office

Cost Proposal for Banking Services

Presented by Truist Bank

Michael Holtsclaw  
Senior Vice President  
Market President  
300 Summers Street  
Charleston, WV 25301



Presented by Truist Bank

# Cost Proposal for Banking Services

**The West Virginia State Treasurer's Office**

**April 18, 2023**

**11:30 am**

**Solicitation Number: ARFP STO2300000003**

Michael Holtsclaw  
Senior Vice President  
Market President  
300 Summers Street  
Charleston, WV 25301  
304.348.7078  
Fax: 304.348.1185  
Michael.Holtsclaw@Truist.com

Ravane Cristino  
Vice President  
Treasury Consultant  
3501 Concord Road  
York, PA 17402  
717.443.6705  
Ravane.Cristino@Truist.com

*Michael Holtsclaw SVP* 4/18/2023



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# Account Recommendations

Truist recommends the WVSTO utilize our Public Fund Analyzed Checking Account for its deposit accounts. Deposits will be insured in accordance with current FDIC rules and regulations. Funds over the allowable amount insured by FDIC are collateralized in accordance with State and Federal statutes.

This account is designed for public fund entities with higher transaction needs and a desire to utilize balances to offset fees. A variable earnings credit based on the average positive collected balance serves to offset fees on the account. Analyzed Checking accounts can be grouped together with net fees posting to one designated charge account.

Earnings credit rate will be a managed variable rate currently equal to 1.40%. Certain fees are considered “explicit” and cannot be offset with earnings credits. Explicit fees include, but are not limited to: merchant services fees, bank supplies, check orders, some international fees, and retail online banking fees. Earnings Credit Rate (ECR) is applied to the average available balance in the account for the month. This rate is applied to 100% of average available positive balances to allow the WVSTO to offset service charges with compensating balances.

The line-item pricing on currently utilized services on the Analyzed Checking accounts will be good for the three-year initial term and up to five additional one-year terms upon mutual agreement between the WVSTO and Truist. Additional services will be negotiated as needed. The pro-forma estimate included is based on volumes provided by the WVSTO and actual results may vary.

# Pricing Pro-forma & Glossary

# Truist Pro Forma Account Analysis Statement

Pro Forma ID: 202521  
 Account Officer: Holtsclaw, Michael  
 Treasury Consultant: Cristino, Ravane

Effective 04/01/2023  
 STATE OF WEST VIRGINIA  
 Group Account # \*8731

## Combined Public Fund Analyzed Checking

Earnings Credit Summary			
Average Ledger Balance	\$18,224,550.00		
Less: Average Float	\$0.00		
Average Collected Balance	\$18,224,550.00	Earnings Credit Rate	1.400 %
Average Negative Collected Balance	\$0.00	Earnings Credit Allowance	\$21,669.74
Average Positive Collected Balance	\$18,224,550.00	Less: Balance Based Charges	\$19,758.54
Less 0.00% Related Reserves	\$0.00		
<b>Average Positive Balance Available</b>	<b>\$18,224,550.00</b>	<b>Total Analysis Based Charges</b>	<b>\$0.00</b>
		<i>ADD: Explicit &amp; Billed Separately</i>	\$274.73
		<i>ADD: Independent Account Service Charges</i>	\$0.00
<b>Total Service Charges for Period</b>			<b>\$274.73</b>

Service Code	Service Description	Volume	Unit Price	Total Price
<b>GENERAL BANKING SERVICES</b>				
21	MONTHLY ACCT MAINTENANCE FEE	10	\$100.000000	\$1,000.00
143	OVERDRAFT ITEM FEE	0	\$0.000000	\$0.00
45	STOP PAYMENT ORDER	0	\$5.000000	\$0.00
100	CREDITS POSTED	1,300	\$0.680000	\$884.00
110	ITEMS DEPOSITED - ON-US	2,000	\$0.065000	\$130.00
112	ITEMS DEPOSITED - IN STATE	4,000	\$0.065000	\$260.00
114	ITEMS DEPOSITED - OTHER	4,000	\$0.065000	\$260.00
117	REMOTE DEPOSIT ITEM - ON-US	0	\$0.065000	\$0.00
119	REMOTE DEPOSIT ITEM - TRANSIT	3,200	\$0.065000	\$208.00
128	CHECKS PAID AND OTHER DEBITS	45,000	\$0.090000	\$4,050.00
130	CHECK PAID - REJECT	20	\$0.250000	\$5.00
160	CHECK PHOTOCOPY VIEW OR PRINT	4	\$0.000000	\$0.00
369	CHECK CASHING MAINT - NON-CUST	1	\$0.000000	\$0.00
384	COIN & CURRENCY CHANGE ORDER	80	\$1.000000	\$80.00
385	COIN ORDER PER ROLL	0	\$0.100000	\$0.00
390	CURRENCY ORDER PER \$1	0	\$0.001000	\$0.00
<sup>1</sup> 395	COIN AND CURRENCY DEPOSITED	1,156,953	\$0.001400	\$900.00

pricing detailed in this pro forma does not constitute a contractual offer of any particular service, price, rate or account type for any term. Estimated volumes may be included in this pro forma based on our assumptions or information shared with us. It is for purposes of estimation and discussion only unless accompanied by other agreements or commitments that offer explicit pricing or terms. Your Account Analysis statement will reflect the actual services, volumes and charges for the services utilized. Reviewing your Account Analysis statements with full line-item detail is recommended and those statements are available by mail or electronic delivery methods. Service descriptions and related information may change and be updated by Truist with or without notification. Any impacts to a client's pricing will be communicated in accordance with applicable banking agreements. If you have any questions or concerns about your actual pricing, please contact your Treasury Consultant. For a complete list of account related fees, the Truist Business Services Pricing Guide is available at <https://truist.com/content/dam/truist-bank/us/en/documents/disclosures/commercial/business-deposits-fee-schedule.pdf>

Service Code	Service Description	Volume	Unit Price	Total Price
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**GENERAL BANKING SERVICES**

396	DEPOSIT CORRECTIONS	5	\$0.000000	\$0.00
400	NIGHT DEPOSITORY SERVICES	5	\$0.000000	\$0.00
419	CHECK IMAGES WITH STATEMENT	5	\$0.000000	\$0.00
1200	RDI SPECIAL HANDLING MAINT	15	\$0.000000	\$0.00
1205	RETURNED DEPOSITED ITEM FEE	100	\$6.000000	\$600.00
1210	REDEPOSIT (RECLEARED) RET ITEM	200	\$6.000000	\$1,200.00
<b>Subtotal:</b>				<b>\$9,577.00</b>

**BALANCE RELATED SERVICES**

35	DEP ACCT USAGE RATE (PER \$100)	18,224,550	17.580000	\$2,669.90
<b>Subtotal:</b>				<b>\$2,669.90</b>

**VAULT SERVICES**

1400	VAULT MONTHLY MAINTENANCE	4	\$0.000000	\$0.00
1401	CASH VAULT DEPOSITS	0	\$0.680000	\$0.00
1404	VAULT DEP ENVELOPE PROCESSING	0	\$0.000000	\$0.00
1405	VAULT CASH DEPOSITED PER DOLLR	40,000	\$0.001200	\$48.00
1407	VAULT DEPOSIT CORRECTION	0	\$0.000000	\$0.00
1408	VAULT SMARTSAFE DEP CREDIT	0	\$0.001200	\$0.00
1410	VAULT DEPOSIT ITEMS - ON-US	0	\$0.065000	\$0.00
1411	VAULT DEPOSIT ITEMS IN-STATE	0	\$0.065000	\$0.00
1412	VAULT DEP ITEMS - OTHER	0	\$0.065000	\$0.00
1415	VLT COIN DEPOSIT STANDARD BAG	0	\$1.000000	\$0.00
1416	VLT COIN DEPOSIT NON-STND BAG	0	\$1.000000	\$0.00
1417	VAULT COIN DEPOSIT SUB TO CNT	8	\$0.000000	\$0.00
1420	VAULT CHG ORDR STANDARD	2	\$0.500000	\$1.00
1421	VAULT CHG ORDR NONSTANDARD	5	\$0.750000	\$3.75
1422	VAULT CHG ORDR LATE	75	\$3.000000	\$225.00
1425	VAULT CURRENCY ORDERED	3,000	\$0.001000	\$3.00
1427	VAULT ROLLED COIN ORDER	40	\$0.100000	\$4.00
1428	VAULT BOX COIN ORDER	0	\$1.000000	\$0.00
<b>Subtotal:</b>				<b>\$284.75</b>

**SPEC COLLECTION SERVICES**

436	ONSITE DEPOSIT-PREMIUM MO MAIN	2	\$50.000000	\$100.00
441	REMOTE DEPOSIT MONTHLY MAINT	10	\$50.000000	\$500.00
441	REMOTE DEPOSIT MONTHLY MAINT	1	\$0.000000	\$0.00
442	REMOTE DEPOSIT IMAGE CAPTURED	3,200	\$0.130000	\$416.00
<b>Subtotal:</b>				<b>\$1,016.00</b>

**WIRE TRANSFER SERVICES**

2028	INCOMING DOMESTIC WIRE	125	\$4.000000	\$500.00
2030	BOOK TRANSFER CREDIT	1	\$0.000000	\$0.00
2032	BOOK TRANSFER CREDIT	3	\$0.000000	\$0.00

Service Code	Service Description	Volume	Unit Price	Total Price
<b>WIRE TRANSFER SERVICES</b>				
2208	CORPORATE CALL NON REP WIRE	0	\$7.500000	\$0.00
2209	CORPORATE CALL REP WIRE	0	\$7.500000	\$0.00
2510	WIRE ADVICE - FAX	100	\$0.850000	\$85.00
2520	RETURNED WIRE TRANSFER	0	\$0.000000	\$0.00
3307	DLTY NON REPETITIVE WIRE	225	\$7.500000	\$1,687.50
3308	DLTY REPETITIVE WIRE	0	\$7.500000	\$0.00
3310	DLTY WIRE MAINT	1	\$0.000000	\$0.00
			<b>Subtotal:</b>	<b>\$2,272.50</b>
<b>ACH SERVICES</b>				
105	ACH RECEIVED CREDIT	4,500	\$0.120000	\$540.00
134	ACH RECEIVED DEBIT	400	\$0.120000	\$48.00
1051	ACH BLANKET BLOCK MAINTENANCE	5	\$4.000000	\$20.00
1052	ACH POSITIVE PAY MONTHLY MAINT	8	\$25.000000	\$200.00
			<b>Subtotal:</b>	<b>\$808.00</b>
<b>ELECTRONIC LOCKBOX</b>				
1062	ELEC LBX MONTHLY MAINTENANCE	1	\$40.000000	\$40.00
1066	ELEC LBX PER ITEM	200	\$0.100000	\$20.00
			<b>Subtotal:</b>	<b>\$60.00</b>
<b>RECONCILIATION SERVICES</b>				
316	CHECK IMAGE TRANS-MAINT	1	\$25.000000	\$25.00
318	CHECK IMAGE TRANS-PER ITEM	45,000	\$0.020000	\$900.00
319	CK IMAGE-DATA TRANSMISSION	1	\$75.000000	\$75.00
337	CD-ROM DUPLICATE DISC	1	\$0.000000	\$0.00
			<b>Subtotal:</b>	<b>\$1,000.00</b>
<b>POSPAY/REVERSE POS PAY</b>				
165	CHECK BLOCK	8	\$25.000000	\$200.00
4140	POSITIVE PAY - MAINTENANCE	1	\$140.000000	\$140.00
4161	CPR/PAYEE POSITIVE PAY - ITEMS	5	\$0.080000	\$0.40
			<b>Subtotal:</b>	<b>\$340.40</b>
<b>INFORMATION SERVICES</b>				
765	BAI DATA TRANSMISSION	1	\$0.000000	\$0.00
766	BAI DATA TRANSMISSION ITEMS	8,389	\$0.000000	\$0.00
3300	DLTY PD ACCT MAINT	10	\$40.000000	\$400.00
3301	DLTY CD ACCT MAINT	10	\$0.000000	\$0.00
3305	DLTY ACCT TRANSFER	110	\$0.000000	\$0.00
3309	DLTY IMAGE RETRIEVED	141	\$0.000000	\$0.00
3530	DLTY CLIENT ID	1	\$0.000000	\$0.00
3533	DLTY - PD LOADED ITEMS	49,377	\$0.000000	\$0.00
3536	DLTY - CD LOADED ITEMS	6,252	\$0.000000	\$0.00

Service Code	Service Description	Volume	Unit Price	Total Price
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**INFORMATION SERVICES**

3303	DLTY STOP PAYMENT MAINT COM	4	\$0.000000	\$0.00
3304	DLTY STOP PAYMENT - 6 MONTH	160	\$5.000000	\$800.00
<b>Subtotal:</b>				<b>\$1,200.00</b>

**INTERNATIONAL SERVICES**

910	CHECK DRAWN ON CANADIAN BANK	0	\$0.000000	\$0.00
2029	INCOMING INTERNATIONAL WIRE	20	\$4.000000	\$80.00
2248	NON-REP INTL OUTGOING WIRE	0	\$30.000000	\$0.00
2249	REPETITIVE INTL OUTGOING WIRE	0	\$30.000000	\$0.00
2382	INTERNATIONAL WIRE TRANSFER	0	\$30.000000	\$0.00
2420	OUTGOING DOMESTIC WIRE	0	\$7.500000	\$0.00
3306	DLTY INTERNATIONAL WIRE	15	\$30.000000	\$450.00
<b>Subtotal:</b>				<b>\$530.00</b>
<b>Total Charges:</b>				<b>\$19,758.55</b>

**Total Balance Based Charges: \$19,758.54**

A min price of \$900.00 exists on this service code A max price of \$900.00 exists on this service code.

**Explicit & Billed Separately** (not included in balance based charge total)

Service Code	Service Description	Volume	Unit Price	Total Price
462	ICL MONTHLY MAINT FEE	1 E	250.000000	\$250.00
464	ICL QUALIFIED ON-US ITEMS	43 E	0.035000	\$1.51
465	ICL QUALIFIED TRANSIT ITEMS	137 E	0.060000	\$8.22
471	ICL TRANSMISSION - PER TRANS	15 E	1.000000	\$15.00

**Total for Explicit & Billed Separately: \$274.73**

**No Charge & Allowable Services** (not included in balance based charge total)

Service Code	Service Description	Volume	Unit Price	Total Price
161	CHECK PC VIEW OR PRINT - NC	5 N	5.000000	\$25.00
1230	RETURN ITEM EMAIL NOTIFICATION	232 N	0.000000	\$0.00

**Total for No Charge & Allowable Services: \$25.00**

Service Code	Service Description	Definition
21	MONTHLY ACCT MAINTENANCE FEE	Monthly fee for maintaining a business account (Acct). Per Month, Per Account.
35	DEP ACCT USAGE RATE (PER \$100)	Monthly fee assessed on the average positive ledger balance for the month for deposit (Dep) accounts (Acct).  The average positive ledger balance is divided by 100 and then multiplied by the rate listed on the account analysis statement and divided by 12 to calculate the usage fee amount. Per Account With Average Positive Collected Ledger Balance, Per \$100 On Deposit.
45	STOP PAYMENT ORDER	Fee for placing a stop payment order. Per Stop Payment Order Placed.
100	CREDITS POSTED	Fee for posting deposits (credits) to an account. Deposits include transactions made at a banking location or ATM. They also may include, but are not limited to, credits posted from account transfers, wire transfers, Real Time Payments (RTP), Image Cash Letter deposits, Remote Deposit, sweep transfer, online banking transfers and other electronic credits. Per Credit.
105	ACH RECEIVED CREDIT	Fee for an ACH received credit. Per ACH Credit.
110	ITEMS DEPOSITED - ON-US	Per item fee for check deposits drawn on a Truist Account (On-U.s) and made at locations that may include, but are not limited to, branch, ATM, Lockbox or through the mail. Per Deposited Item.
112	ITEMS DEPOSITED - IN STATE	Per item fee for check deposits drawn on a bank with a routing number in the same state as the deposit location. Deposit sources may include, but are not limited to, branch, ATM, Lockbox or through the mail. Per Deposited Item.
114	ITEMS DEPOSITED - OTHER	Per item fee for check deposits drawn on a bank with a routing number in a different state than the deposit location. Deposit sources may include, but are not limited to, branch, ATM, Lockbox or through the mail. Per Deposited Item.
117	REMOTE DEPOSIT ITEM - ON-US	Per item fee to process deposited checks drawn on a Truist Account (On-U.s) through the Remote Deposit Capture solution. Per Deposited Item.
119	REMOTE DEPOSIT ITEM - TRANSIT	Per item fee to process deposited checks drawn on a non-Truist Account (Transit) through the Remote Deposit Capture solution. Per Deposited Item.
128	CHECKS PAID AND OTHER DEBITS	Fee for posting checks or drafts (debits) for payment on the account. Debits include withdrawal transactions made at a banking location, or ATM. They also may include, but are not limited to, debit card purchases, bill pay, sweep debits, wire transfers debits, Real Time Payments (RTP) transfers, certified checks, legal order debits. Per Debit.
130	CHECK PAID - REJECT	Fee per item rejected for accounts that have rejected checks paid due to insufficient MICR line integrity. Per Item Rejected, Per Month.
134	ACH RECEIVED DEBIT	Fee for an ACH received debit. Per ACH Debit.
143	OVERDRAFT ITEM FEE	Fee for each item that is paid through nightly processing resulting in an overdraft fee. Per Item.
160	CHECK PHOTOCOPY VIEW OR PRINT	Fee for researching and providing a photocopy of a check via print or image view. Per Check.
161	CHECK PC VIEW OR PRINT - NC	Researching and providing a photocopy (PC) of a check via print or image view. There is no charge (NC) for this service. Per Check.
165	CHECK BLOCK	Monthly fee per account set up to prevent (Block) any check from posting to their account. Per Month, Per Account.
316	CHECK IMAGE TRANS-MAINT	Monthly maintenance (Maint) fee for maintaining check image transmission (Trans) product. Fee is applied to the primary account. Per Primary Account, Per Month.
318	CHECK IMAGE TRANS-PER ITEM	Per item fee for each check image provided via the check image transmission (Trans) product. Per Check Image.
319	CK IMAGE-DATA TRANSMISSION	Monthly fee for data transmission delivery of check (Ck) images. Fee is applied to the primary account. Per Primary Account, Per Month.
337	CD-ROM DUPLICATE DISC	Fee for each CD-Rom disc and additional (duplicate) created per statement cycle when provided along with the Check Image Transmission service. Per Check Image Transmission Primary Account, Per CD Rom disc and per additional CD-Rom disc.

Service Code	Service Description	Definition
369	CHECK CASHING MAINT - NON-CUST	Monthly maintenance (Maint) fee for check cashing capabilities by employees without a depository relationship within the Bank. Payroll checks distributed by the Bank may be cashed out without a fee to the employee and or non-customer (Non-cust). Per Month, Per Account.
384	COIN & CURRENCY CHANGE ORDER	Fee for processing a change order of coin and or currency at a bank's branch office. Per Change Order.
385	COIN ORDER PER ROLL	Fee per each roll of coin ordered and to be provided at a bank's branch location. Per Roll Ordered.
390	CURRENCY ORDER PER \$1	Fee per \$1 of currency ordered and to be provided at a bank's branch location. Per \$1 Ordered.
395	COIN AND CURRENCY DEPOSITED	Fee per \$1 of coin and currency deposited that is processed and verified for a calendar month. The fee includes the following: cash deposits made over the counter (OTC) at bank branch locations, night depository(s) or Package Forward and reflects the total amount of coin and currency deposited into the account during a calendar month. Monthly Coin and Currency Deposited Per \$1.
396	DEPOSIT CORRECTIONS	Fee for correcting a deposit when the adjustment is greater than \$10. Per Adjustment.
400	NIGHT DEPOSITORY SERVICES	Fee per night deposit bag that is processed through a night depository service. Per Night Deposit Bag Processed.
419	CHECK IMAGES WITH STATEMENT	Monthly fee for receiving check images with a deposit statement. Front and back of five paid checks are included per page. Per Month, Per Statement.
436	ONSITE DEPOSIT-PREMIUM MO MAIN	Monthly (Mo) maintenance (Main) fee per location for the capability to use the OnSite Deposit Premium service. Per Month, Per Location.
441	REMOTE DEPOSIT MONTHLY MAINT	Monthly maintenance (Maint) fee per location for the capability to use the remote OnSite Deposit Premium service. Per Month, Per Location.
442	REMOTE DEPOSIT IMAGE CAPTURED	Per item fee for capturing images through remote OnSite Deposit Premium or traditional service levels. Per Item Scanned.
462	ICL MONTHLY MAINT FEE	Monthly fee per client relationship for maintaining (Maint) Image Cash Letter (ICL) services. Per Month, Per Client.
464	ICL QUALIFIED ON-US ITEMS	Per item fee for on-us deposited item included in a qualified Image Cash Letter (ICL) File. Per Deposited Item.
465	ICL QUALIFIED TRANSIT ITEMS	Per item fee for items drawn on a financial institution that is not the bank of deposit (transit item) included in a qualified Image Cash Letter (ICL) File. Per Deposited Item.
471	ICL TRANSMISSION - PER TRANS	Fee per transmission (Trans) for inbound Image Cash Letter (ICL) files received for deposit from the client. Per Transmission.
765	BAI DATA TRANSMISSION	Monthly maintenance fee to provide the Bank Administration Institute (BAI) Prior or Current Day data transmission service. Fee is applied per set up of transmission service. Per Client ID (Transmission ID), Per Month, Per Transmission Type.
766	BAI DATA TRANSMISSION ITEMS	Per item fee for Current Day and Prior Day Balance, summary and standard transactional details transmitted to clients in the Bank Administration Institute (BAI) file format delivered via the direct transmission service. Per Transmission Item.
910	CHECK DRAWN ON CANADIAN BANK	Fee for the processing of a check in U.S. dollars (USD), but drawn on a Canadian Bank Per Item Deposited.
1051	ACH BLANKET BLOCK MAINTENANCE	Monthly maintenance fee for each account set up with ACH Blanket Block Service which provides the capability to block incoming ACH transactions (debits, credits or both). Per Month, Per Account.
1052	ACH POSITIVE PAY MONTHLY MAINT	Monthly maintenance (Maint) fee for each account with ACH Positive Pay service which provides the capability to filter or disposition ACH transactions received. Per Month, Per Account.
1062	ELEC LBX MONTHLY MAINTENANCE	Monthly fee for maintaining each account profile on the Electronic (Elec) Lockbox (LBX) service. Per Client ID, Per Month.
1066	ELEC LBX PER ITEM	Per item fee for processing of each electronic transaction for a single demand deposit account (DDA) that is sent from Bill Pay Processors for the Electronic (Elec) Lockbox (LBX) service. Per Item.
1200	RDI SPECIAL HANDLING MAINT	Monthly maintenance (Maint) fee for any account with special instructions for handling returned deposited items (RDI). Per Account, Per Month.
1205	RETURNED DEPOSITED ITEM FEE	Fee for processing a deposited item returned. Per Return.
1210	REDEPOSIT (RECLEARED) RET ITEM	Special handling instruction fee per item for a returned (Ret) item that the client has instructed to redeposit (Reclear) to their account. Requested instruction entails the RDI special handling maintenance fee. Per Redeposit.

Service Code	Service Description	Definition
1230	RETURN ITEM EMAIL NOTIFICATION	Special handling instruction fee per item for the advance notification of a returned item through a secure email notification with detailed transaction of returned item and image copy front and back. Requested instruction entails the RDI special handling maintenance fee. Per Item.
1400	VAULT MONTHLY MAINTENANCE	Monthly maintenance fee for the capability of using cash vault services per location. Per Month, Per Location.
1401	CASH VAULT DEPOSITS	Fee for posting a deposit consisting of any combination, but not limited to, SmartSafe deposits, coin, currency, or checks delivered to the bank's cash vault location. Per Deposit.
1404	VAULT DEP ENVELOPE PROCESSING	Per envelope fee for handling and processing a deposit (Dep) delivered to the cash vault facility when the deposit is contained in one or more envelopes. Per Envelope.
1405	VAULT CASH DEPOSITED PER DOLLR	Fee for processing and verifying cash (currency and coin) at the cash vault facility per dollar (Dollr) deposited. Each deposit is rounded to the nearest whole dollar. Per Dollar Deposited.
1407	VAULT DEPOSIT CORRECTION	Fee for handling and processing a deposit delivered to the cash vault facility which requires a correction. A correction is required each time the declared deposit amount generated/prepared does not reconcile to the verified deposit amount. Per Deposit Correction.
1408	VAULT SMARTSAFE DEP CREDIT	Fee for processing and verifying cash (currency) for a SmartSafe vault per dollar deposited (Dep). Each deposit is rounded to the nearest whole dollar and credited to the account. Per \$1 Reported.
1410	VAULT DEPOSIT ITEMS - ON-US	Per item fee for check deposits drawn on a Truist Account (On-U's) made via the Cash Vault. Per Deposited Item.
1411	VAULT DEPOSIT ITEMS IN-STATE	Per item fee for check deposits made at the Cash Vault and drawn on a bank with a routing number in the same state as the state in which the deposit account is domiciled. Per Deposited Item.
1412	VAULT DEP ITEMS - OTHER	Per item fee for check deposits made at the Cash Vault and drawn on a bank with a routing number in a different state as the state in which the deposit account is domiciled. Per Deposited Item.
1415	VLT COIN DEPOSIT STANDARD BAG	Per bag fee for processing and verifying coin deposited at the cash vault (Vlt) facility when the coin is sorted by denomination and bagged in accordance with Federal Reserve standard quantities. Per Standard Bag.
1416	VLT COIN DEPOSIT NON-STND BAG	Per bag fee for processing and verifying coin deposited in a non-standard (Non-Stnd) bag at a cash vault (Vlt) facility. A non-standard bag is defined as a coin deposit which is received in a quantity less than a standard bag (in accordance with Federal Reserve standards). Per Non-Standard Bag.
1417	VAULT COIN DEPOSIT SUB TO CNT	Per bag fee for a coin bag where the total dollar amount is not known at the time of cash vault deposit. Dollar amount deposited is subject to count (Sub To Cnt). Per Bag.
1420	VAULT CHG ORDR STANDARD	Fee for vault staff to prepare currency and coin orders (Chg Ordr) in standard denominations in accordance with Federal Reserve standards. Per Change Order.
1421	VAULT CHG ORDR NONSTANDARD	Fee for vault staff to prepare currency and coin orders (Chg Ordr) in non-standard denominations. Non-standard change orders may include, but are not limited to, quantities less than a full strap of currency or a full box of coins. Per Change Order.
1422	VAULT CHG ORDR LATE	Fee for a change order (Chg Ordr) supplied after the daily armored vault vendor cutoff time. Per Change Order.
1425	VAULT CURRENCY ORDERED	Fee for ordering and supplying cash (currency and coin) from the cash vault facility per dollar ordered. Per \$1 Ordered.
1427	VAULT ROLLED COIN ORDER	Fee for each roll of coin included in an order provided from the cash vault facility rolled in accordance with Federal Reserve standards. Per Roll.
1428	VAULT BOX COIN ORDER	Fee for each box of coin included in an order provided from the cash vault facility rolled and boxed in accordance with Federal Reserve standards. Per Box Ordered.
2028	INCOMING DOMESTIC WIRE	Fee for an incoming domestic wire. Per Wire.
2029	INCOMING INTERNATIONAL WIRE	Fee for an incoming international wire. Per Wire.
2030	BOOK TRANSFER CREDIT	Fee for processing an internal book transfer credit. Per Transfer.
2032	BOOK TRANSFER CREDIT	Fee for processing an internal book transfer credit. Per Transfer.
2208	CORPORATE CALL NON REP WIRE	Fee for sending an outgoing non-repetitive (Non-Rep) wire initiated via corporate call and sent via Fedwire. Per Wire.
2209	CORPORATE CALL REP WIRE	Fee for sending an outgoing repetitive (Rep) wire initiated via corporate call and sent via Fedwire. Per Wire.

<b>Service Code</b>	<b>Service Description</b>	<b>Definition</b>
2248	NON-REP INTL OUTGOING WIRE	Fee for a non-repetitive (Non-Rep) international (Intl) outgoing wire transfer processed via SWIFT. Per Wire.
2249	REPETITIVE INTL OUTGOING WIRE	Fee for processing a repetitive international (Intl) outgoing wire transfer processed via SWIFT. Per Wire.
2382	INTERNATIONAL WIRE TRANSFER	Fee for an outgoing international wire transfer request received from the branch. Per Wire.
2420	OUTGOING DOMESTIC WIRE	Fee for SWIFT message that results in an outgoing domestic wire. Per Wire.
2510	WIRE ADVICE - FAX	Fee for providing a Wire Transfer Advice to be sent via Fax. The Wire Transfer Advice includes the details of a completed outgoing or incoming wire transaction. Per Wire Advice.
2520	RETURNED WIRE TRANSFER	Fee for a wire returned to the Bank as the receiving bank cannot process the wire transfer and requires repair. Per Returned Wire.
3300	DLTY PD ACCT MAINT	Per account (Acct), monthly maintenance (Maint) fee for Prior Day (PD) information reporting on Digital Treasury (Dlty) for clients on the Commercial billing plan. Per Account, Per Month.
3301	DLTY CD ACCT MAINT	Per account (Acct), monthly maintenance (Maint) fee for Current Day (CD) information reporting on Digital Treasury (Dlty) for clients on the Commercial (Com) or Business Banking (Busbank) billing plan. Per Account, Per Month.
3303	DLTY STOP PAYMENT MAINT COM	Monthly maintenance (Maint) fee for each account setup for the Digital Treasury (Dlty) stop payment service on the Commercial (Com) billing plan. Per Account, Per Month.
3304	DLTY STOP PAYMENT - 6 MONTH	Fee for each 6-month stop payment initiated via Digital Treasury (Dlty). Per Stop Payment.
3305	DLTY ACCT TRANSFER	Fee for each account (Acct) transfer initiated via Digital Treasury (Dlty). Per Account Transfer.
3306	DLTY INTERNATIONAL WIRE	Fee for an international wire initiated through Digital Treasury (Dlty) by the client. Per Wire.
3307	DLTY NON REPETITIVE WIRE	Fee for a non-repetitive Domestic outgoing wire using Digital Treasury (Dlty). Per Wire.
3308	DLTY REPETITIVE WIRE	Fee for a repetitive Domestic outgoing wire using Digital Treasury (Dlty). Per Wire.
3309	DLTY IMAGE RETRIEVED	Fee to view an image online in Digital Treasury (Dlty) for clients on the Commercial billing plan. Images include, but are not limited to, check images, deposit ticket images, and/or deposited item images. Per Image Retrieved.
3310	DLTY WIRE MAINT	Maintenance (Maint) fee for clients that make wire payments over Digital Treasury (Dlty). Per Month, Per Client ID.
3530	DLTY CLIENT ID	Monthly maintenance fee charged per Digital Treasury (Dlty) Client ID. Per Client ID, Per Month.
3533	DLTY - PD LOADED ITEMS	Per item fee for Prior Day (PD) account balances and transactions loaded and available on Digital Treasury (Dlty) for clients on the Commercial billing plan. Per Item Loaded.
3536	DLTY - CD LOADED ITEMS	Per item fee for Current Day (CD) account balances and transactions loaded and available on Digital Treasury (Dlty) for clients on the Commercial or Business Banking billing plan. Per Item Loaded.
4140	POSITIVE PAY - MAINTENANCE	Monthly maintenance fee for each account set up on Positive Pay without Reconciliation service. Per Month, Per Account.
4161	CPR/PAYEE POSITIVE PAY - ITEMS	Per item fee for verifying the payee name listed on a check against the payee name listed on the ARP issue file for a Controlled Pay Recon (CPR) with Payee review or a Payee Positive Pay account without Reconciliation Services. Per Item.

# Attachment C: Cost Sheet

# REQUEST FOR PROPOSAL

WV State Treasurer's Office  
Banking Services  
ARFP STO2300000003

## Attachment C: Cost Sheet

Cost information below as detailed in the Request for Proposal and submitted in a separate sealed envelope. Cost should be clearly marked.

Vendor Name: Truist Bank

Vendor must complete this Cost Proposal Form and submit it in a separate, sealed envelope, marked "Cost Proposal" with its Proposal. Include a complete listing of all fees, charges and costs to provide the Services, and state the per-transaction fee or charge and the annual fee or charge, if any, for each. The hourly rates, and all-inclusive maximum prices quoted, shall remain fixed for the initial term of the contract. Prices shall include all shipping, travel, lodging, meals and other related costs, payable in arrears. Please complete each category; if Vendor does not intend to designate a fee for a specific item, mark it as "zero" cost. Shaded areas are not intended to be completed.

Vendor understands that all Services will be provided and billed for based upon actual quantities used. The quantities provided are general estimates only and shall only be used for evaluation purposes. Vendor hereby proposes to provide the basic Services as anticipated below.

Section 1: SERVICES		Quantity per Month	Unit Rate per Item	Monthly Cost = Quantity X Rate per Item	TOTAL Annual Cost = Monthly Cost X 12
1	DDA Account Maintenance (4.2.2)	10 Accounts	\$100.00	\$1,000.00	\$12,000.00
2	Cash Management - Disbursement Account Ancillary Fees (4.4.1.1)				
2a	Stop Payments	160	\$5.00	\$800.00	\$9,600.00
2b	Checks Paid and Other Debits	45,000	\$0.09	\$4,050.00	\$48,600.00
2c	Checks Paid - Rejected	20	\$0.25	\$5.00	\$60.00
2d	Check Image Transmission Maintenance Fee	1		\$25.00	\$300.00
2e	Check Image Transmission - Per Item	45,000	0.02	\$900.00	\$10,800.00
2f	Check Image Transmission Service Fee	1		\$75.00	\$900.00
3	Cash Management - Other Account Ancillary Fees (4.4.1.2)				
3a	Overdraft Fee	5	\$0.00	\$0.00	\$0.00

3b	State Issued Check Cashing Fee: Non-bank customer	45	\$0.00	\$0.00	\$0.00
3c	Other Credits Posted	1,300	\$0.68	\$884.00	\$10,608.00
3d	ACH Credits	4,500	\$0.12	\$540.00	\$6,480.00
3e	ACH Debits	400	\$0.12	\$48.00	\$576.00
3f	Deposited Checks Drawn on Depository	2,000	\$0.065	\$130.00	\$1,560.00
3g	Deposited Checks Drawn on In-State Depository	4,000	\$0.065	\$260.00	\$3,120.00
3h	Deposited Checks Drawn on Other Depository	4,000	\$0.065	\$260.00	\$3,120.00
3i	Coin and Currency Deposit Fee	1	\$900.00	\$900.00	\$10,800.00
3j	Deposit Correction	5	\$0.00	\$0.00	\$0.00
3k	Night Deposit Service	5	\$0.00	\$0.00	\$0.00
3l	Change Orders	80	\$1.00	\$80.00	\$960.00
3m	Check Image with Statement	5	\$0.00	\$0.00	\$0.00
3n	Check Returns with Statement	1	\$0.00	\$0.00	\$0.00
3o	AR Box Services (Electronic Lockbox) (4.4.3.5)	1	\$40.00	\$40.00	\$480.00
3p	AR Box Per Item (Electronic Lockbox) (4.4.3.5)	200	\$0.10	\$20.00	\$240.00
3q	Returned Deposited Items - Special Handling	15	\$0.00	\$0.00	\$0.00
3r	Returned Deposits - Standard	100	\$6.00	\$600.00	\$7,200.00
3s	Redeposit - Standard	200	\$6.00	\$1,200.00	\$14,400.00
3t	Armored Car/ Courier Service (Location Pickups in Exhibit for 4.5.2.2.4)*	50	Third-Party Vendor Cost Plus 7%	See Ancillary Fee Attachment	
3u	Vault - Coin and Currency	40,000	\$0.0012	\$48.00	\$576.00
3v	Vault - Coin Deposit Standard	0	\$1.00	\$0.00	\$0.00
3w	Vault - Coin Deposit Non-Standard	0	\$1.00	\$0.00	\$0.00
3x	Vault - Change Order Standard	2	\$0.50	\$1.00	\$12.00
3y	Vault - Change Order Non- Standard	5	\$0.75	\$3.75	\$45.00
3z	Vault - Change Order Late	75	\$3.00	\$225.00	\$2,700.00
3aa	Vault - Currency Sales	3,000	\$0.001	\$3.00	\$36.00
3bb	Vault - Coin Roll Sales	40	\$0.10	\$4.00	\$48.00
3cc	Vault - Coin Supplied Box	0	\$1.00	\$0.00	\$0.00
<b>4</b>	<b>Wires &amp; Transfers - Ancillary Fees (4.4.2)</b>				
4a	Account Funds Transfers	110	\$0.00	\$0.00	\$0.00
4b	Incoming Wires Domestic	125	\$4.00	\$500.00	\$6,000.00
4c	Incoming International Wires	20	\$4.00	\$80.00	\$960.00
4d	Outgoing Wires Domestic	225	\$7.50	\$1,687.50	\$20,250.00
4e	Outgoing Wires International	15	\$30.00	\$450.00	\$5,400.00
4f	Wire Advice - Fax (Notifications)	100	\$0.85	\$85.00	\$1,020.00
<b>5</b>	<b>Miscellaneous and Quality Control - Ancillary Fees (4.4.3)</b>				
5a	ACH Debit Block & Filter Fee	5	\$4.00	\$20.00	\$240.00
	ACH Account Block Report	3	\$0.00	\$0.00	\$0.00
5b	Paper Stock*	75,000	Third-Party Vendor Cost Plus 7%	See Ancillary Fee Attachment	

5c	W2's (total # of document forms per year)*	100,000	Third-Party Vendor Cost Plus 7%	See Ancillary Fee Attachment	
5d	1095c Insurance Form*	100,000	Third-Party Vendor Cost Plus 7%	See Ancillary Fee Attachment	
5e	WV Utility Tax Form*	50,000	Third-Party Vendor Cost Plus 7%	See Ancillary Fee Attachment	
<b>6 Reporting - Ancillary Fees (4.4.4)</b>					
6a	Electronic Bank Statements (8 Accounts Monthly & 2 Account Daily)	30	\$0.00	\$0.00	\$0.00
6b	Hard-copy Bank Statements	10	\$0.00	\$0.00	\$0.00
<b>7 Systems - Ancillary Fees (4.4.5)</b>					
7a	Online System Charge		\$400.00	\$400.00	\$4,800.00
7b	Online Positive Pay Maintenance Charge		\$540.00	\$540.00	\$6,480.00
7c	Online positive Pay Items	5	\$0.08	\$0.40	\$4.80
7d	Online positive Pay Image	10	\$0.00	\$0.00	\$0.00
7e	Online User ID (Per Each User)	20	\$0.00	\$0.00	\$0.00
7f	Endorsement Stamps*	1	Third-Party Vendor Cost Plus 7%	See Ancillary Fee Attachment	
7g	Deposit Bags*	235	Third-Party Vendor Cost Plus 7%	See Ancillary Fee Attachment	
7h	Deposit Slips/ tickets (Per Order)*	15	Third-Party Vendor Cost Plus 7%	See Ancillary Fee Attachment	
<b>8 Deposit Account Usage Fee (FDIC) (4.4.8)</b>					
	Average Ledger Balance:	\$ 18,224,550.00	.1758%/12	\$2,669.90	\$32,038.80
<b>9 Systems - Hardware &amp; Software (4.4.9)</b>					
9a	Banking System Application Fee - Other		\$0.00	\$0.00	\$0.00
	<b>For 10 Below use calculation:</b>	<i>Ledger balance minus deduction = Net Ledger Balance</i>	<i>Earnings Credit Rate %</i>	<i>Net Ledger Balance x % rate = Monthly Amount</i>	<i>Monthly Amount X 12 = Total Annual Cost</i>
10	<b>Earnings Credit Rate (Calculation based on 31 day month)</b>				
	Average Ledger Balance:	\$ 18,224,550.00			
	Less any deduction (i.e. Reserve):	less actual float			
	<b>Net Ledger Balance:</b>	\$ 18,224,550.00	1.40%**	\$21,669.74	\$260,036.87
			**variable rate		
11	<b>Incentives/ Rebates (4.4.8.4) - List below (Please use own calculation to determine Annual Total)</b>				

	<b>GRAND TOTAL (Sum of 1 - 11):</b>			\$0.00
				\$0.00

Items with \* are billed separately by the third party providers and not subject to ECR. These costs will include the cost of service plus a 7% billing and processing fee.

**Base Cost Evaluation** will include items 1 – 11 for the **Total Annual Cost**. Desirable items in 12 below may or may not be purchased in the future.

Section 12: OTHER SERVICES		Quantity per Month	Unit Rate per Item	Monthly Cost = Quantity X Rate per Item	TOTAL Annual Cost = Monthly Cost X 12
12a	Remote Deposit Monthly Fee (Charge per Spending Unit) (4.4.1.2.8)			\$600.00	\$7,200.00
12b	Remote Deposit - Per Deposit Item	3,200	\$0.195	\$624.00	\$7,488.00
	<b>Place any tier pricing or other related services in spaces below:</b>				
	<b>Equipment: Provide list to support proposed cost and fees for the below.</b>	<b>Purchased New</b>	<b>Purchased Refurbished</b>	<b>Per Deposited Item Fee</b>	<b>Monthly Rental (if applicable)</b>
	<b>Check Readers/Scanners</b>	<b>See attached list of Check Readers/Scanners and Pricing</b>			

Vendor hereby covenants, agrees and acknowledges that Vendor will provide the Services specified in the RFP and contained in its Technical Proposal for the amount(s) proposed on this Cost Proposal Form and that the person signing this Cost Proposal Form has authority to bind the Vendor.

Michael Holtsclaw  
Printed Name

*Michael Holtsclaw SVP*  
Authorized Signature

# Ancillary Pass Thru Fees

**Ancillary Fees**  
**(lines 3T, 5B, 5C, 5D, 5E, 7F, 7G, 7H)**

The following third-party vendors are subject to a **7%** processing fee accessed by Truist for payment.

Fees will be included on monthly invoice to the WVSTO.

Third-party vendors with pass thru cost will be paid directly by Truist.

<b>Third-Party Vendor</b>	<b>Estimated Average Monthly Charges</b>	<b>Estimated 7% Explicit Charge</b>	<b>Estimated Average Monthly Charges with 7%</b>
Brinks	\$883.74	\$61.86	\$945.60
Loomis	\$9,157.61	\$641.03	\$9,798.64
TranSource	\$890.29	\$62.32	\$952.61
Moore Wallace	\$3,716.18	\$260.13	\$3,976.31
Federal Reserve	\$4,124.48	\$288.71	\$4,413.19

**Remote Deposit Capture**  
**(Section 12: OTHER SERVICES)**

Prices below are based on third-party vendor Benchmark fulfillment services. Scanner list with pricing is attached. State spending unit will work directly with Benchmark for payment of scanner, warranty, shipping and supplies.

7% processing fee does not apply to Remote Deposit Capture listed below.

<b>Third-Party Vendor</b>	<b>Estimated Average Monthly Charges</b>
Benchmark (for Remote Deposit Capture)	Based on need of purchase

All pricing referenced is determined by Benchmark. Available payment methods are American Express, MasterCard, Visa, or ACH debit payments. ACH does not apply to leasing options. Benchmark will accept payment at the time of the order.

Standard warranties provided by manufacturer. Extended warranties provided by Benchmark.

# Remote Deposit Capture Cost Sheet

Remote Deposit Capture  
Additional Fees

Description	Rate	Occurrence
New Location Setup & Software for First Location	\$200.00	One Time Fee
New Location Setup & Software for Additional Locations	\$75.00	One Time Fee
Remote Deposit Capture Monthly Maintenance Fee	\$50.00	Monthly
Remote Deposit Capture Per Item Deposited Fee	\$0.195	Per Item Deposited
Purchase of Remote Deposit Scanning Hardware	Please see attached listing	

# Remote Deposit Capture Scanner Pricing

## Remote Deposit Capture Scanner Pricing

### Benchmark Low-Volume Scanner Options

These scanners can throughput up to 30+ items per minute.

Digital Check CX30* With inkjet capability	Description	Price
<b>Platinum</b>	Approved Scanner, Kit, 3-years Next-Day-Exchange Warranty	\$550
<b>Gold</b>	Approved Scanner, Kit, 2-years Next-Day-Exchange Warranty	\$470
<b>Silver</b>	Approved Scanner, Kit, 1-year Next-Day-Exchange Warranty	\$345
<b>No Warranty</b>	1-year Manufacturer's Depot Warranty	\$325
<i>*Digital Check scanners must have inkjet capability to be compatible</i>		

### Lease Option – Single Feed

Approved models for Lease	Description & Lease Term	Price
<b>Digital Check* CheXpress CX30</b>	Inkjet, No Franker, Depot Warranty (2 year, 24 month term)	<b>\$19 monthly</b>
<b>Digital Check* CheXpress CX30</b>	Inkjet, No Franker, Depot Warranty (3 year, 36 month term)	<b>\$14 monthly</b>

Epson CaptureOne Single Feed, 30dpm	Description	Price
<b>Platinum</b>	Approved Scanner, Kit, 3-years Next-Day-Exchange Warranty	\$604
<b>Gold</b>	Approved Scanner, Kit, 2-years Next-Day-Exchange Warranty	\$524
<b>Silver</b>	Approved Scanner, Kit, 1-year Next-Day-Exchange Warranty	\$442

Epson CaptureOne Auto Feed, 30dpm, 2 pocket	Description	Price
<b>Platinum</b>	Approved Scanner, Kit, 3-years Next-Day-Exchange Warranty	\$817
<b>Gold</b>	Approved Scanner, Kit, 2-years Next-Day-Exchange Warranty	\$737

<b>Silver</b>	Approved Scanner, Kit, 1-year Next-Day-Exchange Warranty	\$655
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**Benchmark Mid-Volume Scanner Options**

These scanners can throughput up to 50+ items per minute and process 50-500 items per deposit.

<b>Lease Option – Multi Feed</b>		
<b>Approved models for Lease</b>	<b>Description &amp; Lease Term</b>	<b>Price</b>
<b>Digital Check TS-240 50 DPM</b>	Inkjet, No Franker, Depot Warranty (2 year, 24 month term)	<b>\$34 monthly</b>
<b>Digital Check TS-240 50 DPM</b>	Inkjet, No Franker, Depot Warranty (3 year, 36 month term)	<b>\$24 monthly</b>

<b>Panini Vision X 50</b> 50 doc feed 50 doc per min		
	<b>Description</b>	<b>Price</b>
<b>Platinum</b>	Approved Scanner, Kit, 3-years Next-Day-Exchange Warranty	\$724
<b>Gold</b>	Approved Scanner, Kit, 2-years Next-Day-Exchange Warranty	\$644
<b>Silver</b>	Approved Scanner, Kit, 1-year Next-Day-Exchange Warranty	\$562

<b>Panini Vision X 75</b> 100 doc feed 75 doc per min		
	<b>Description</b>	<b>Price</b>
<b>Platinum</b>	Approved Scanner, Kit, 3-years Next-Day-Exchange Warranty	\$824
<b>Gold</b>	Approved Scanner, Kit, 2-years Next-Day-Exchange Warranty	\$744
<b>Silver</b>	Approved Scanner, Kit, 1-year Next-Day-Exchange Warranty	\$662

<b>*Digital Check TS 240-50</b> 100 doc feed 50 doc per min		
	<b>Description</b>	<b>Price</b>
<b>Platinum</b>	Approved Scanner, Kit, 3-years Next-Day-Exchange Warranty	\$868
<b>Gold</b>	Approved Scanner, Kit, 2-years Next-Day-Exchange Warranty	\$788
<b>Silver</b>	Approved Scanner, Kit, 1-year Next-Day-Exchange Warranty	\$643
<i>*Digital Check scanners must have inkjet capability to be compatible</i>		

<b>*Digital Check TS 240-75</b> 100 doc feed 75 doc per min		
	<b>Description</b>	<b>Price</b>
<b>Platinum</b>	Approved Scanner, Kit, 3-years Next-Day-Exchange Warranty	\$1,025
<b>Gold</b>	Approved Scanner, Kit, 2-years Next-Day-Exchange Warranty	\$945
<b>Silver</b>	Approved Scanner, Kit, 1-year Next-Day-Exchange Warranty	\$800
<i>*Digital Check scanners must have inkjet capability to be compatible</i>		

<b>Epson CaptureOne A266011</b> 100 doc feed 60 docs per min		<b>Description</b>	<b>Price</b>
<b>Platinum</b>		Approved Scanner, Kit, 3-years Next-Day-Exchange Warranty	\$938
<b>Gold</b>		Approved Scanner, Kit, 2-years Next-Day-Exchange Warranty	\$858
<b>Silver</b>		Approved Scanner, Kit, 1-year Next-Day-Exchange Warranty	\$776

<b>Epson CaptureOne A266211</b> 100 doc feed 90 docs per min		<b>Description</b>	<b>Price</b>
<b>Platinum</b>		Approved Scanner, Kit, 3-years Next-Day-Exchange Warranty	\$1045
<b>Gold</b>		Approved Scanner, Kit, 2-years Next-Day-Exchange Warranty	\$965
<b>Silver</b>		Approved Scanner, Kit, 1-year Next-Day-Exchange Warranty	\$883

<b>Benchmark High-Volume Scanner Options</b>	
These scanners can throughput up to 100+ items per minute and process 501+ items per deposit.	

<b>Panini Vision X 100</b> 100 doc feed 100 doc per min		<b>Description</b>	<b>Price</b>
<b>Platinum</b>		Approved Scanner, Kit, 3-years Next-Day-Exchange Warranty	\$924
<b>Gold</b>		Approved Scanner, Kit, 2-years Next-Day-Exchange Warranty	\$844
<b>Silver</b>		Approved Scanner, Kit, 1-year Next-Day-Exchange Warranty	\$762

<b>*Digital Check TS 240-100</b> 100 doc feed 100 doc per min		<b>Description</b>	<b>Price</b>
<b>Platinum</b>		Approved Scanner, Kit, 3-years Next-Day-Exchange Warranty	\$1,112
<b>Gold</b>		Approved Scanner, Kit, 2-years Next-Day-Exchange Warranty	\$1,032
<b>Silver</b>		Approved Scanner, Kit, 1-year Next-Day-Exchange Warranty	\$887
<i>*Digital Check scanners must have inkjet capability to be compatible</i>			

<b>Canon CR-190ii</b> 250 doc feed 190 doc per min		<b>Description</b>	<b>Price</b>
<b>Platinum</b>		Approved Scanner, Kit, 3-years Next-Day-Exchange Warranty	\$3,045
<b>Gold</b>		Approved Scanner, Kit, 2-years Next-Day-Exchange Warranty	\$2,835
<b>Silver</b>		Approved Scanner, Kit, 1-year Next-Day-Exchange Warranty	\$2,635

Supply Options		
All Panini/Digital Check Scanners	Description	Price
KICR XK-2006-076	Cleaning Kit (25 cards per box)	\$55
HPC6602A	Replacement Ink Cartridge for Endorser	\$15
Canon C190ii	Description	Price
KICKWCAN-CIB15W	Waffle Card Cleaning Kit (25 cards per box)	\$55
CAN8279B001	Canon 190ii Ink Cartridge	\$28
Epson CaptureOne	Description	Price
KICKWEPS-CS1B15WS	Cleaning Kit (25 cards per box)	\$55

Shipping	
Option	Price
UPS/FedEx Ground	\$21
UPS/FedEx 2-day	\$79
UPS/FedEx Overnight	\$99

All pricing referenced is determined by Benchmark. Available payment methods are American Express, MasterCard, Visa, or ACH debit payments. ACH does not apply to leasing options. Benchmark will accept payment at the time of the order.

Standard warranties provided by manufacturer. Extended warranties provided by Benchmark.